

Business strategy and model > Employees

Employees

⊘ Data has been verified > See full text of the Independent Assurance Report

STATEMENT

High competences and commitment of employees build our strength, and employee potential is reflected in the Company's development.

Joanna Tyszka

Human Resources Office Director, Grupa LOTOS, CSR Strategy Leader in the Investment in Human Resources area



Our concern for professional advancement and improvement of employees' skills and expertise goes hand in hand with our efforts to foster a good working atmosphere and friendly relations between colleagues. We value open communication, teamwork and partnership between the management and employees.

Employees are a company's most important asset. Therefore, effective human resources management involves due care for the advancement of their skills and qualifications and creation of opportunities for the employees to support the values crucial to our corporate culture. The Code of Ethics, which has been in place since 2013, reflects this approach.

As provided for in our CSR strategy for 2012–2015, the objective of the LOTOS Group's HR policy is to ensure the availability and development of highly qualified staff required for successful implementation of the LOTOS Group's business strategy and enhancement of the corporate culture based on adopted values. We seek to ensure growth of our organization through continuous development and use of our employees' potential.

In our human resources policy, we are guided by the principles of accessibility for employees, consistency across systems and solutions, flexibility in relation to business needs, and above all responsibility for work results. Our HR policy is long-term in nature and is based on good practices and best HR standards and tools, such as employer branding, responsible recruitment and employment, quick adaptation to the working environment, continuous improvement of employee training and professional advancement systems, creation of an engaging workplace, fair assessment, and appropriate motivation and rewarding of employees.

One of the key skill-raising tools are our in-house training programmes dedicated to specific employee groups, designed as part of the LOTOS Academy initiative, which has been carried out for 10 years. Our training and skill-raising activities are designed to improve the various competencies of our employees, identify talent across the organization, disseminate expert knowledge and foster increased involvement and job satisfaction.

Our staff education methods, techniques and tools include a broad range of open and closed training courses, both in hard and soft skills, which are run based on annual schedules in the form of conferences, seminars, workshops, symposia and forums. We rely on advanced education techniques and technologies, such as simulation games or e-learning.

Since accessibility is one of the main features of our training policy, the target groups of our training opportunities include senior and middle management, as well as supervisors, coordinators and specialists. Additionally, among the solutions applied are those based on coaching and mentoring, the latter chiefly in the production area, where skill learning is the longest process, requiring many years of experience. Our coaches and mentors are experienced instructors from the operating training team, who – by direct interaction – pass on their knowledge to younger colleagues working as equipment operators. Our employees are also familiar with knowledge sharing workshops, at which they can share knowledge relating to the organization's various operational areas. In addition, at least twice a year, we hold seminars dedicated to management staff, to acquaint them with the most recent solutions in management by attractively integrating theory with practice.

To ensure the continuity of management in key positions at the LOTOS Group, we train successors within the framework of the

Succession Programme, the Managers Academy and the Master Programme. In 2015, we intend to continue the initiatives already in place and develop objectives for a new advancement programme dedicated to employees with 3-5 years of service. We are going to promote the e-learning formula given the increasing percentage of employees aged 25-35, who prefer to use modern IT tools. Fostering of knowledge-sharing culture and age management will become essential components of our employee training policy.

The initiatives we carry out have earned us reputation of a reliable and highly valued employer propagating the principles of corporate social responsibility, as confirmed by the Friendly Recruitment Zone certificate awarded to Grupa LOTOS. The certificate is granted to employers recruiting their staff in compliance with the standards of the Code of Good Recruitment Practices. What is more, having audited our recruitment practices, the Polish Human Resources Management Association awarded us the Top Quality Human Resources Certificate, thus acknowledging the top quality standards of our human resources management processes.

Workforce of the LOTOS Group companies

Company	Dec 31 2012	Dec 31 2013	Dec 31 2014
Grupa LOTOS – parent	1,349	1,345	1,350 🕢
LOTOS Asfalt	254	202	208 🤡
LOTOS Terminale ¹ and its subsidiaries	236	245	169 🤡
LOTOS Gaz in liquidation	1	1	1 🤡
LOTOS Infrastruktura ² and its subsidiaries	75	75	152 ⊘
LOTOS Kolej	812	833	874 ⊘
LOTOS Lab	153	156	160 ⊘
LOTOS Ochrona	161	162	160 ⊘
LOTOS Oil	338	317	318 ⊘
LOTOS Paliwa	270	272	272 ⊘
LOTOS Park Technologiczny	1	1	1 ⊘
LOTOS Petrobaltic and its subsidiaries	553	557	624 ⊘
LOTOS Serwis	697	684	678 ⊘
LOTOS Straż	89	89	89 ⊘
LOTOS-Air BP ³	26	44	50 ⊘

¹ Before 2013 LOTOS Czechowice.

The LOTOS Group's workforce by type of employment contract (2014) 4 - men

Company	Fixed-term contracts: full- time employees	Fixed-term contracts: part- time employees	Open-ended contracts: full- time employees	Open-ended contracts: part- time employees
Grupa LOTOS	123 🤡	2 🤡	792 ⊘	13 ⊘
LOTOS Asfalt	14 ⊘	0 🤡	148 ❷	0 🤡
LOTOS Kolej	156 🤡	9 🤡	621 ⊘	1 🤡
LOTOS Oil	22 🤡	0 🤡	203 ⊘	1 🤡
LOTOS Paliwa	22 🤡	0 🤡	111 ⊘	0 🤡
LOTOS Petrobaltic and its subsidiaries	121 ⊘	3 ⊘	365 ⊘	2 ⊘
LOTOS-Air BP	32 🤡	0 🤡	10 ⊘	0 🤡

⁴ Thanks to the implementation of the SAP HCM system across the LOTOS Group in 2013, we are gradually extending the scope of reported HR data. We intend to report HR data for all companies as of 2015.

The LOTOS Group's workforce by type of employment contract (2014) – women

² Before 2013 LOTOS Jasło. ³ Before 2013 LOTOS Tank.

Company	time employees	time employees	time employees	time employees
Grupa LOTOS	63 ⊗	1 ⊘	351 ⊗	5 ⊘
LOTOS Asfalt	9 🤡	0 🤡	37 ❷	0 🛇
LOTOS Kolej	23 🤡	1 ⊘	63 ⊗	0 🕢
LOTOS Oil	9 🤡	0 🔗	83 ⊗	0 🕢
LOTOS Paliwa	34 ⊗	0 🔗	102 €	3 ⊘
LOTOS Petrobaltic and its subsidiaries	32 ⊘	1 ⊘	76 ⊘	1 ⊘
LOTOS-Air BP	4 ⊗	0 🤡	4 ⊘	0 🔗

The LOTOS Group's workforce by type of employment contract (2014) – total number of employees

Company	Fixed-term contracts	Open-ended contracts
Grupa LOTOS	189 ⊘	1,161 ❷
LOTOS Asfalt	23 ⊘	185 ⊘
LOTOS Kolej	189 ⊘	685 ⊘
LOTOS Oil	31 ⊘	287 ⊘
LOTOS Paliwa	56 ⊘	216 ⊘
LOTOS Petrobaltic and its subsidiaries	157 ❷	444 ⊘
LOTOS-Air BP	36 ⊘	14 ⊗

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Responsible employer

Our training policy is based around long-term, consistently implemented development plans. In 2014, we celebrated the tenth anniversary of the LOTOS Academy, our comprehensive employee training and development project, which is highly valued in the world of science and business.

Go to the page " α -http://raportroczny.lotos.pl/en/results-and-prospects/sustainable-development/responsible-employer>

Ethics

The LOTOS Group's Code of Ethics, which was put in place over two years ago, is the cornerstone of the organization's comprehensive Ethical Conduct Programme, designed to make business ethics the highest standard in the management of our organization.

Go to the page $\,$ >http://raportroczny.lotos.pl/en/ethics-and-corporate-governance/ethics-

Safe workplace

In accordance with our strategy, safety at work and health protection, with respect to both our own employees and the employees of our cooperating partners, are priorities for the LOTOS Group. In 2014, we achieved a 46% decrease in the accident rate compared to 2013.

Go to the page $\,$ »-http://raportroczny.lotos.pl/en/results-and-prospects/sustainable-development/safe-workplace